#### PROCUREMENT DOCUMENT

### Prequalification Document for Procurement of Works

in Projects with Financing from KfW

For international competitive two stage bidding procedure with prequalification for work, plant and EPC contracts





# German Financial Cooperation with Republic of Somaliland

Hargeisa Water Supply and Basic Sanitation Project

### **Prequalification Document**

for

Procurement of Contractor for the Completion of Hargeisa Water Supply and Basic Sanitation Project

Project BMZ N° 2015 68 336 / 2015 67 924

**Employer: Hargeisa Water Agency** 

March 2022

ICB No. HWA/KfW/HWSBSP/ICB002/2022/SOMALILAND

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# **PART 1 – Prequalification Procedures**

### **Section I. Instructions to Applicants**

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### **Section I. Instructions to Applicants**

#### A. General

# 1. Scope of Application

In connection with the Invitation for Pregualification indicated in Section II, Prequalification Data Sheet (PDS), the Employer<sup>1</sup>, as defined in the PDS, issues this Prequalification Document ("Prequalification Document") to prospective applicants ("Applicants") interested in submitting applications ("Applications") for prequalification to bid for the Works described in Section VII, Scope of Works. In case the Works are to be bid as individual contracts (i.e. the slice and package procedure), these are listed in the PDS. The International Competitive Bidding ("ICB") number corresponding to this prequalification is also provided in the PDS.

#### 2. Source of Funds

2.1 The Employer as indicated in the **PDS** has applied for or received financing (hereinafter called "funds") from KfW Development Bank (hereinafter called "KfW") towards the cost of the project named in the **PDS**. The Employer intends to apply a portion of the funds to eligible payments under the contract(s) resulting from the bidding for which this prequalification is conducted.

# 3. Corrupt and Fraudulent Practices

- 3.1 KfW requires compliance with its policy in regard to corrupt and fraudulent practices as set forth in Section VI.
- 3.2 In further pursuance of this policy, Applicants shall permit and shall cause its agents to provide information and permit KfW or an agent appointed by KfW to inspect on site all accounts, records and other documents relating to the submission of the Application, bid submission (in case prequalified), and contract performance (in the case of award), and to have them audited by auditors or agents appointed by KfW.

# 4. Eligible Applicants

4.1 An Applicant may be a firm that is a private entity, a governmentowned entity — subject to Section V - or a combination of such
entities in the form of a joint venture ("JV") under an existing JV
Agreement or with the intent to enter into such an agreement
supported by Declarations of Association. In the case of a JV, all
members shall be jointly and severally liable for the execution of
the Contract in accordance with the Contract terms. The
Applicant shall nominate an authorized representative who shall
have the authority to conduct all business for and on behalf of the
Applicant and any and all its members, if the Applicant is a JV,
during the prequalification process, bidding (in the event the
Applicant submits a bid) and during contract execution (in the
event the Applicant is awarded the Contract). Unless specified in

<sup>&</sup>lt;sup>1</sup> Instead of Employer, the term Project Executing Agency or Contracting Authority might be used interchangeably.

the **PDS**, there is no limit on the number of members in a JV.

- 4.2 A firm may apply for prequalification both individually, and as part of a JV, or as a subcontractor. If prequalified, it will not be permitted to bid for the same contract both as an individual firm and as a part of the joint venture. However, a firm may participate as a subcontractor in more than one bid, but only in that capacity. Bids submitted in violation of this procedure will be rejected.
- 4.3 KfW's eligibility criteria for prequalification are described in Section V Eligibility Criteria.
- 4.4 Applicants shall not have a conflict of interest. Any Applicant found to have a conflict of interest shall be disqualified. An Applicant may be considered to have a conflict of interest for the purpose of this prequalification process, if the Applicant:
  - (a) Directly or indirectly controls, is controlled by or is under common control with another Applicant; or
  - (b) Receives or has received any direct or indirect subsidy from another Applicant; or
  - (c) Has the same legal representative as another Applicant; or
  - (d) Has a relationship with another Applicant, directly or through common third parties, that puts it in a position to influence the application of another Applicant, or influence the decisions of the Employer regarding this pregualification process; or
  - (e) Any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the works that are the subject of the prequalification; or
  - (f) Any of its affiliates has been hired (or is proposed to be hired) by the Employer as Engineer for the Contract implementation; or
  - (g) Has a close business or family relationship with a professional staff of the Employer (or of the project implementing agency, or of a recipient of a part of the loan) who: (i) are directly or indirectly involved in the preparation of the prequalification documents or specifications of the contract, and/or the prequalification evaluation process; or (ii) would be involved in the implementation or supervision of such contract unless the conflict stemming from such relationship has been resolved in a manner acceptable to KfW throughout the procurement process and execution of the contract.

- 4.5 An Applicant shall not be under suspension from bidding by the Employer as the result of the execution of a Bid–Securing Declaration.
- 4.6 An Applicant shall provide such evidence of eligibility satisfactory to the Employer, as the Employer shall reasonably request.
- 5. Eligible
  Materials,
  Equipment, and
  Services
- 5.1 The materials, equipment and services to be supplied under the Contract and financed by KfW may have their origin in any country subject to the restrictions specified in Section V -Eligibility criteria, and all expenditures under the Contract will not contravene such restrictions.

#### **B.** Contents of the Prequalification Documents

#### 6. Sections of Prequalification Documents

6.1 These Prequalification Documents consist of parts 1 and 2 which comprise all the sections indicated below, and which should be read in conjunction with any Addendum issued in accordance with ITA 8.

#### **PART 1 Prequalification Procedures**

- (a) Section I. Instructions to Applicants (ITA);
- (b) Section II. Prequalification Data Sheet (PDS);
- (c) Section III. Qualification and Evaluation;
- (d) Section IV. Application Forms;
- (e) Section V. Eligibility Criteria;
- (f) Section VI. KfW Policy Corrupt and Fraudulent practices Social and Environmental Responsibility;

#### PART 2 - Works Requirements

- (g) Section VII. Scope of Works.
- 6.2 Unless obtained directly from the Employer, the Employer accepts no responsibility for the completeness of the Prequalification Documents, responses to requests for clarification, or Addenda in accordance with ITA 8. In case of any discrepancies, documents issued directly by the Employer shall prevail.
- 6.3 The Applicant is expected to examine all instructions, forms, and terms in the Prequalification Documents and to furnish with its Application all information or documentation as is required by the Prequalification Documents.

## 7. Clarification of Prequalification

7.1 A prospective Applicant requiring any clarification of the Prequalification Documents shall contact the Employer in writing

#### **Documents**

at the Employer's address indicated in the **PDS**. The Employer will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission of the applications. The Employer shall forward a copy of its response to all prospective Applicants who have obtained the Prequalification Documents directly from the Employer, including a description of the inquiry but without identifying its source. If so indicated in the **PDS**, the Employer shall also promptly publish its response at the web page identified in the **PDS**. Should the Employer deem it necessary to amend the Prequalification Documents as a result of a clarification, it shall do so following the procedure under ITA 8 and in accordance with the provisions of ITA 17.2.

#### 8. Amendment of Prequalification Documents

- 8.1 At any time prior to the deadline for submission of Applications, the Employer may amend the Prequalification Documents by issuing an Addendum.
- 8.2 Any Addendum issued shall be part of the Prequalification Documents and shall be communicated in writing to all prospective Applicants who have obtained the Prequalification Documents from the Employer. The Employer shall promptly publish the Addendum at the Employer's web page identified in the **PDS**.
- 8.3 To give prospective Applicants reasonable time to take an Addendum into account in preparing their Applications, the Employer may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 17.2.

#### C. Preparation of Applications

# 9. Cost of Applications

9.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Employer will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.

## 10. Language of Application

10.1 The Application as well as all correspondence and documents relating to the prequalification exchanged by the Applicant and the Employer, shall be written in the language specified in the **PDS.** Supporting documents and printed literature that are part of the Application may be in another language, provided they are accompanied by an accurate translation of the relevant passages in the language specified in the **PDS**, in which case, for purposes of interpretation of the Application, the translation shall govern.

# 11. Documents Comprising the Application

- 11.1 The Application shall comprise the following:
- (a) The Application Submission Sheet, indicating the Applicant's name, address, telephone, fax and email. If the Applicant is an association, the Application Submission Sheet shall also describe the form of association and list the association

members;

- (b) A Power of Attorney authorizing the representative of the Applicant, designated in accordance with ITA 4.1 to submit the Application on behalf of the Applicant. If the Applicant is a JV, the Power of Attorney shall be provided by the Lead Member nominated in the JV Agreement or in the Declarations of Association, submitted in accordance with ITA 4.1. If the representative of the Applicant is the owner, member or director of the Applicant or the Applicant's Lead Member, if so nominated in accordance with ITA 4.1, a Power of Attorney shall not be necessary.
- (c) Presentation of the Applicant (maximum 10 pages, no brochures). If the Applicant is a single entity, the Presentation shall describe the Applicant's type of entity, ownership structure and organization chart, as well as its main business areas as they apply to the project. If the Applicant is a JV, the Presentation shall provide this information about each JV member as well as a description of the intended form of collaboration of the members within the JV. Where the Applicant's qualifications to carry out the assignment have been acquired as a result of a merger or acquisition, the presentation must include a detailed business history of the Applicant.
- (d) Statements and Declarations: False information provided in the following Statements and Declarations by the Applicant or in the case of an JV by any of the JV members shall lead to the exclusion of the Applicant from the tender process:
  - (I) If the Applicant is an existing JV, the Applicant shall submit a proof of the existing Association Agreement, indicating the Lead Member. If the Applicant is a JV, which the members intend to form for the purpose of executing the contract, each member of the association shall submit a Declaration of Association, indicating the Lead Member, in the format provided in Annex Section IV, Application Forms.
  - (II) Declaration of Undertaking in the format provided in Section IV, Application Forms. If the Applicant is a JV, only one Declaration of Undertaking must be submitted, i.e. the representative of the JV can sign on behalf of the JV subject to a power of attorney.
  - (III) Financial Capacity Statement in the format provided in Section IV, Application Forms and supported by the Applicant's Balance Sheets and Profit and Loss Statements. If the Applicant is a JV, separate statements, including the supporting Balance Sheets and Profit and Loss Statements, shall be provided by each member of the JV. All Balance Sheets and Profit and Loss Statements shall be certified by a reputable auditor.

- (IV) List of project references in the format provided in Section IV, Application Forms. Unless otherwise stated in the PDS the references shall be limited to a maximum of 10 projects carried out during the 5 years preceding the publication of this prequalification document. The Employer reserves the right to contact the clients indicated in the references to ascertain the information provided by the Applicant.
- (V) List of Available Expertise and Human Resource Capacity in the format provided in Section IV, Application Forms.
- (e) All Application forms and required attachments, provided in Section IV, Application Forms. If the Applicant is a single entity, in accordance with ITA 4.1, it should not include form ELI 1.2 in its Application.
- (f) Any other documents required in the PDS.
- 11.2 The Applicant shall furnish information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Application.
- 12. Application Submission Form
- 12.1 The Applicant shall complete an Application Submission Form as provided in Section IV, Application Forms. This Form must be completed without any alteration to its format.
- 13. Documents
  Establishing the
  Eligibility of the
  Applicant
- 13.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete and sign the Declaration of Undertaking as provided in Section IV, Application Forms without any alteration to its format and furnish supporting documentation as specified in Forms ELI 1.1, ELI 1.2(a) and ELI 1.2(b).
- 14. Documents
  Establishing the
  Qualifications of
  the Applicant
- 14.1 To establish its qualifications to perform the contract(s) in accordance with Section III, Qualification and Evaluation, the Applicant shall provide the information requested in the corresponding Forms included in Section IV, Application Forms.
- 15. Signing of the Application and Number of Copies
- 15.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 11 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by an authorized representative of the JV, designated in accordance with ITA 4.1, on behalf of the JV.
- 15.2 The Applicant shall submit copies of the signed original Application, in the number specified in the **PDS**, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.

#### D. Submission of Applications

16. Sealing and

16.1 The Applicant shall enclose the original and the copies of the

## Identification of Applications

Application in a sealed envelope that shall:

- (a) bear the name and address of the Applicant;
- (b) be addressed to the Employer, in accordance with ITA 17.1; and
- (c) bear the specific identification of this prequalification process indicated in the **PDS** 1.1.
- 16.2 The Employer will accept no responsibility for not processing any envelope that was not identified as required in ITA 16.1 above.

#### 17. Deadline for Submission of Applications

- 17.1 Applicants may either submit their Applications by mail or by hand. Applications shall be submitted in accordance with the instructions, including the address and deadline, stipulated in the **PDS**.
- 17.2 The Employer may, at its discretion, extend the deadline for the submission of Applications by amending the Prequalification Documents in accordance with ITA 8, in which case all rights and obligations of the Employer and the Applicants subject to the previous deadline shall thereafter be subject to the deadline as extended.

### 18. Late Applications

18.1 Late Applications received after the deadline indicated in ITA 17.1 will be rejected.

#### 19. Opening of Applications

- 19.1 The Employer shall open all Applications at the date, time and place specified in the PDS. Late Applications shall be treated in accordance with ITA 18.1.
- 19.2 The Employer shall prepare a record of the opening of Applications, which shall include, as a minimum, the name of the Applicant and whether the Application has been received in time.

#### E. Procedures for Evaluation of Applications

#### 20. Confidentiality

- 20.1 Information relating to the Applications, their evaluation and result shall not be disclosed to Applicants or any other persons not officially concerned with the prequalification process until the notification of prequalification results is made to all Applicants in accordance with ITA 28.
- 20.2 From the deadline for submission of Applications to the time of notification of the results of the prequalification in accordance with ITA 28, any Applicant that wishes to contact the Employer on any matter related to the prequalification process (except as specified in 20.1 above), may do so only in writing.

# 21. Clarification of Applications

21.1 To assist in the evaluation of Applications, the Employer may, at its discretion, ask an Applicant for a clarification of its Application,

- to be submitted within a stated reasonable period of time. Any request for clarification from the Employer and all clarifications from the Applicant shall be in writing.
- 21.2 If an Applicant does not provide clarifications and/or documents requested by the date and time set in the Employer's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

## 22. Responsiveness of Applications

22.1 The Employer shall reject an Application that is not substantially responsive to the requirements of this prequalification document. An Application shall be considered as responsive if the following documents are submitted:

#### Responsiveness criteria

- 1. Declaration of Undertaking (ITA 11.1 d) (II))
- 2. Financial Capability Statements and supporting documentation (ITA 11.1 d) (III))
- 3. Application Submission Form (ITA 11.1 a)
- 4. Power(s) of Attorney authorizing the representative of the Applicant (ITA 11.1 b)
- If the Applicant is an association, either proof of the existing Association Agreement or a Declaration of Association (ITA 11.1 d) (I))

### 23. Domestic Bidder Price Preference

23.1 A margin of preference for domestic bidders shall not apply in the bidding process resulting from this prequalification unless otherwise specified in the **PDS**.

#### 24. Subcontractors

- 24.1 Unless otherwise stated in the **PDS**, the Employer does not intend to execute any specific elements of the Works by subcontractors selected in advance by the Employer (nominated subcontractors).
- 24.2 A "specialized sub-contractor" is a sub-contractor hired for specialized work as defined by the Employer in Section III 4.2 Experience. If no specialized work is specified by the Employer as such, sub-contractors experience shall not be considered for Applications evaluation.

# F. Evaluation of Applications and Prequalification of Applicants

## 25. Evaluation of Applications

- 25.1 The Employer shall evaluate the responsive Applications using the factors, methods, criteria, and requirements defined in Section III, Qualification and Evaluation, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used.
- 25.2 Only the qualifications of the Applicant shall be considered. In particular, the qualifications of a parent or other affiliated company that is not party to the Applicant under a JV in accordance with ITA 4.1 shall not be considered.
- 25.3 In case of multiple contracts, Applicants should indicate in their Applications the individual contracts in which they are interested. The Employer shall prequalify each Applicant for the maximum combination of contracts for which the Applicant has thereby indicated its interest and for which the Applicant meets the appropriate aggregate requirements. The Qualification and Evaluation are mentioned in Section III.
- 26. Employer's Right to Reject All Applications
- 26.1 The Employer reserves the right to annul the prequalification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.

## 27. Prequalification of Applicants

- 27.1 The Employer shall assess the responsive Applications in terms of the Eligibility and Qualification Criteria and methods set out in Section III, Qualification and Evaluation.
- 27.2 The Employer shall determine the fulfillment of minimum requirements on a pass/fail basis as per Section III, Qualification and Evaluation.
- 27.3 The Employer shall assign a numeric score to each of the subcriteria, for which a maximum score is provided in accordance with ITA 27.1. All Sub-criteria Scores shall be summed to determine the Applicant's Pre-Qualification Score.
- 27.4 For the purposes of scoring individual Qualification Criteria in accordance with 27.3 the Employer shall apply the following qualitative approach:
- (a) 100% of the max. score: Excellent, if the Application substantially exceeds the requirement in accordance with the respective subcriterion. No errors or omissions are noted.
- (b) 75% of the max. score: Good, if the Application meets or marginally exceeds the requirement in accordance with the respective sub-criterion. Minor errors or omissions noted;
- (c) 50% of the max. score: Unsatisfactory, if the Application

- marginally falls short of the requirement in accordance with the respective sub-criterion. Major errors or omissions noted;
- (d) 25% of the max. score: Poor, if the Application substantially deviates from or indicates misunderstanding of the requirement in accordance with the respective sub-criterion. Major errors or omissions are noted comprising the fulfilment of the sub-criterion;
- (e) 0 % of the max. score: Insufficient / Fail, if the Application does not meet the requirement at all in accordance with the respective sub-criterion, or does not provide any information regarding the requirement.
- 27.5 An Applicant shall be considered prequalified if:
- (a) its Application is considered responsive in accordance with ITA 22.1 and;
- (b) its Application has met the pass/fail requirements in accordance with ITA 27.2 and;
- (c) the Application scored at least 70 points out of 100 points in accordance with ITA 27.3.

### 28. Notification of Prequalification

- 28.1 The Employer shall notify all Applicants in writing of the names of those Applicants who have been prequalified. In addition, those Applicants who have been disqualified will be informed separately.
- 28.2 Applicants that have not been prequalified may write to the Employer to request, in writing, the grounds on which they were disqualified.

### 29. Invitation for Bids

- 29.1 Promptly after the notification of the results of the prequalification, the Employer shall invite bids from all the Applicants that have been prequalified.
- 29.2 Bidders may be required to provide a Bid Security acceptable to the Employer in the form and an amount to be specified in the Bidding Documents, and the successful Bidder shall be required to provide a Performance Security as specified in the Bidding Documents.

# 30. Changes in Qualifications of Applicants

30.1 Any change in the structure or formation of an Applicant after being prequalified in accordance with ITA 27 and invited to bid (including, in the case of a JV, any change in the structure or formation of any member thereto) shall be subject to the written approval of the Employer prior to the deadline for submission of bids. Such approval shall be denied if (i) as a consequence of the change, the Applicant no longer meets the qualification criteria set forth in Section III, Qualification and Evaluation; or (ii) in the opinion of the Employer, the change may result in a substantial reduction in competition. Any such change should be submitted to the Employer not later than fourteen (14) days after the date of the Invitation for Bids.

Section II. Prequalification Data Sheet									
A. General									
ITA 1.1	The Employer is: Hargeisa Water Agency								
	Contact Person: Ahmed Musa [Tel. 00252 634 690 887]								
	The contract comprises the following Sections:								
	Section 1: Water Supply Network (Reservoirs, Transmission Mains, Distribution Network and Structures)								
	Section 2: Kiosks (structures and connection pipes) and public sanitation facilities (toilets, septic tanks, and Hygiene & Sanitation Promotion Campaign)								
	Section 3: Fecal Sludge Treatment Plant								
	ICB Name: Completion of Construction of Hargeisa Water Supply and Basic Sanitation Project								
	ICB No. HWA/KfW/HWSBSP/ICB002/2022/SOMALILAND								
ITA 2.1	The name of the Project is: Hargeisa Water Supply and Basic Sanitation Project								
ITA 4.2	Maximum number of members in the JV shall be: Three								
E	3. Contents of the Prequalification Documents								
ITA 7.1	For clarification purposes, the Employer's address is:								
	Hargeisa Water Agency								
	Attention: Ahmed Musa, Director of Planning								
	Address: Road No.1, Opposite Presidential Palace								
	City: Hargeisa								
	ZIP Code: N/A								
	Country: Republic of Somaliland								
	Electronic mail address: ahmedmusa@hargeisawateragency.com								
ITA 7.1 & 8.2	Web page: http://www.hargeisawateragency.org								

	C. Preparation of Applications
ITA 10.1	The Application as well as all correspondence shall be submitted in English.
	Language for translation of supporting documents and printed literature is English.
ITA 11.1 (d)	The Applicant shall submit with its Application, the following additional documents:
	<ul> <li>Copy of company registration documents</li> <li>Contractor's Quality Assurance System</li> <li>Contractor's Environmental Policy</li> <li>Company Code of Conduct for Staff</li> <li>Contractor's conflict resolution scheme</li> </ul>
ITA 15.2	In addition to the original, the number and type of copies to be submitted with the Application is: three hard copies and one electronic copy with a non-returnable USB flash drive or CD.
	D. Submission of Applications
ITA 17.1	The Original Application shall be submitted not later than
	Date: 20 April 2022
	Time: 9 A.M. GMT+3
	at the following address, which shall be the controlling address for the purposes of the timely submission of the Application:
	Attention: Ahmed Musa, Director of Planning
	Address: Road No.1, Opposite Presidential Palace
	City: Hargeisa
	Country: Republic of Somaliland
ITA 19.1	The opening of the Applications shall be on 20 April 2022 at 10 A.M. GMT+3, in Hargeisa Water Agency Meeting Hall.
	E. Procedures for Evaluation of Applications
ITA 23.1	A margin of preference shall not apply.
ITA 24.1	At this time the Employer does not intend to execute certain specific parts of the Works by subcontractors selected in advance (nominated subcontractors).
	Nevertheless, the following were subcontractors who were engaged in

the project with the previous Contractor and recommended by the Employer in case a bidder intends to have local subcontractor.

- 1. Daryeel Construction Company
- 2. Al Baraka Construction Company
- 3. HAVOYOCO (Horn of Africa Voluntary Youth Committee) for the Hygiene Campaign

A subcontractor can be integrated in more than one bid.

#### Section III. Qualification and Evaluation

This Section contains all the methods, criteria, and requirements that the Employer shall use to evaluate Applications. The information to be provided in relation to each requirement and the definitions of the corresponding terms are included in the respective Application Forms.

Wherever an Applicant is required to state a monetary amount, Applicants should indicate the EUR equivalent using the rate of exchange determined as follows:

- For construction turnover or financial data required for each year Exchange rate prevailing on the last day of the respective calendar year.
- Value of single contract Exchange rate prevailing on the date of the contract.

Exchange rates shall be taken from the publicly available rate published by the Central Bank of the Employer's country [Republic of Somaliland]. Any error in determining the exchange rates in the Application may be corrected by the Employer.

In chapter 5 of this section the environmental, social, health and safety (ESHS) requirements are defined in accordance with the specific ESHS challenges of the contract.

		Criteria			s / Max. Scores		Documentation
					nture (existing	or intended)	Requirements /
No.	Subject	Requirement	Single Entity	All Parties Combined	Each Member	One Member	Forms
1. El	ligibility						
1.1	Nationality	Nationality in accordance with ITA 4.3	Must meet requirement	Must meet requirement	Must meet requiremen t	N/A	Forms ELI-1.1, 1.2(a) and 1.2(b), with attachments
1.2	Conflict of Interest	No conflicts of interest in accordance with ITA 4.4	Must meet requirement	Must meet requirement	Must meet requiremen t	N/A	Application Submission Form
1.3	KfW Eligibility	Not being ineligible for KfW financing, as described in ITA 4.3	Must meet requirement	Must meet requirement	Must meet requiremen t	N/A	Declaration of Undertaking
1.4	Government- Owned Entity	Meet conditions of ITA 4.3	Must meet requirement	Must meet requirement	Must meet requiremen t	N/A	Forms ELI-1.1, 1.2(a) and 1.2(b), with attachments
2. Hi	istorical Contrac	t Non-Performance					
2.1	History of Non- Performing Contracts	Termination of a contract did not occur as a result of contractor's default in the past five (5) years	Must meet requirement	Must meet requirement	Must meet requiremen	N/A	Form CON-2
2.2	Suspension Based on Execution of Bid Securing Declaration by the Employer	Not under suspension based on execution of a Bid Securing Declaration pursuant to ITA 4.5	Must meet requirement	Must meet requirement	Must meet requiremen t	N/A	Application Submission Form
2.3	Pending Litigation	All pending litigation shall in total not represent more than one hundred percent (100%) of the Applicant's net worth and shall be treated as resolved against the Applicant	Must meet requirement	N/A	Must meet requiremen t	N/A	Form CON-2

Section III. Qualification and Evaluation

		Criteria		Requiremen	ts / Max. Scores		Documentation
					enture (existing	or intended)	Requirements /
No.	Subject	Requirement	Single Entity	All Parties Combined	Each Member	One Member	Forms
3. Fi	inancial Situatio	on and Performance					
3.1	Financial Capabilities: Liquidity	(i) The Applicant shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the construction cash flow requirements estimated as EUR [3.0 M for the subject contract(s) net of the Applicants other commitments	Must meet requirement	Must meet requirement	N/A	N/A	Form FIN–3.1 with attachments and FIN-3.3
3.2	Financial Capabilities: Other Sources of Finance	(ii) The Applicant shall also demonstrate, to the satisfaction of the Employer, that it has adequate sources of finance to meet the cash flow requirements on works currently in progress and for future contract commitments.	Must meet requirement	Must meet requirement	N/A	N/A	Forms FIN–3.1 and FIN-3.4
3.3	Financial Capabilities: Financial Position	(iii) The audited balance sheets or, if not required by the laws of the Applicant's country, other financial statements acceptable to the Employer, for the last 5 years shall be submitted and must demonstrate the current soundness of the Applicant's financial position based on the following criteria:  a) Liquidity ratio ≥ 1.1  Current Assets  Current Liabilities ≥ 1.1	Must meet requirement	N/A	Must meet requiremen t	N/A	Form FIN–3.1 with attachments

		Criteria		Requirement	s / Max. Score	es	Documentation
					nture (existing	g or intended)	Requirements /
No.	Subject	Requirement	Single Entity	All Parties Combined	Each Member	One Member	Forms
		b) Indebtedness ratio $\leq 80\%$ $\frac{Total\ Liabilities*100}{Total\ Assets} \leq 80\%$					
3.4	Average Annual Construction Turnover	Minimum annual construction turnover of 15.0 M EUR (fifteen million), for the last 5 years, calculated as total certified annual payments received for contracts in progress and/or completed	Must meet requirement	Must meet requirement	Must meet [twenty five] 25% of the requiremen t	Must meet [forty] 40 % of the requirement	Form FIN-3.2
4. C	onstruction Exp	erience	1	1	1		
4.1	General Construction Experience	Experience under construction contracts in the role of prime contractor, JV member, subcontractor, or management contractor for at least the last <b>5</b> years, starting 1st January 2017.	Must meet requirement	N/A	Must meet requiremen t	N/A	Form EXP–4.1
4.2 (a)	Specific Construction & Contract Management Experience	Similar <sup>2</sup> contracts, satisfactorily and substantially <sup>3</sup> completed as a prime contractor, joint venture member <sup>4</sup> , management contractor or subcontractor <sup>4</sup> between 1st January 2017 and application submission deadline of minimum value	Must meet requirement	Must meet requirements	N/A	N/A	Form EXP-4.2 (a)

<sup>2</sup> The similarity shall be based on the physical size, complexity, methods/technology and/or other characteristics described in Section VII, Scope of Works. Summation of number of small value contracts (less than the value specified under requirement) to meet the overall requirement will not be accepted.

<sup>&</sup>lt;sup>3</sup> Substantial completion shall be based on 80% or more works completed under the contract.

<sup>&</sup>lt;sup>4</sup> For contracts under which the Applicant participated as a joint venture member or sub-contractor, only the Applicant's share, by value, shall be considered to meet this requirement.

		Criteria		Requirements	/ Max. Score	es	D
				Joint Ver	nture (existin	g or intended)	Documentation Requirements /
No.	Subject	Requirement	Single Entity	All Parties Combined	Each Member	One Member	Forms
4.2 (b)	Construction Experience in key activities	7.5 M EUR.  Somaliland or Regional Experience is required. Somaliland experience is an added asset.  For the above or any other contracts completed and under implementation as prime contractor, joint venture member, management contractor or subcontractor <sup>4</sup> on or after the first day of the calendar year during the period stipulated in 4.2(a) above, a minimum construction experience in the	Must meet requirements	Must meet requirements	Member N/A	Must meet the following requirements for the key activities listed below:  1. Trench excavation of depth not less than 1.2m -	Form EXP– 4.2 (b)
		following key activities successfully completed <sup>5</sup> :  1. Trench excavation of depth not less than 1.2m - 50km in the past five years  2. Installation, testing and commissioning of DCI pipes and fittings of up to DN 600 - 6km in the past five years  3. Installation, testing and commissioning of PE pipes and fittings of ODs 50 to 315 - 45km in the past five years  4. Construction, testing, commissioning of reinforced Concrete reservoirs of volume above 2,000.00 m3				tnan 1.2m - 40km in the past five years  2. Installation, testing and commissioning of DCI pipes and fittings of up to DN 600 – 4.5km in the past five years  3. Installation, testing and commissioning of PE pipes and fittings of ODs 50 to 315 - 34km in the past	

<sup>&</sup>lt;sup>5</sup> Volume, number or rate of production of any key activity can be demonstrated in one or more contracts combined if executed during same time period. The rate of production shall be the annual production rate for the key construction activity (or activities).

		Criteria		Requirement	s / Max. Score	es	D
				Joint Ve	nture (existing	g or intended)	Documentation Requirements /
No.	Subject	Requirement	Single Entity	All Parties Combined	Each Member	One Member	Forms
		– two in the past five years				five years 4. Construction, testing, commissioning of reinforced Concrete reservoirs of volume above 2,000.00 m3 – one in the past five years	
5. Er	nvironmental an	d Social and Health and Safety	(ESHS) Exper	ience and Ca <sub>l</sub>	oacity		
5.1	Certificates	Availability of a valid ISO certification as below or internationally recognized equivalent (equivalence to be demonstrated by the Applicant)  - Quality Management certificate ISO 9001  - Environmental management certificate ISO 14001:2014  - Health and Safety certificate OHSAS 18001	Must meet requirement	N/A	Must meet requiremen t, if part in JV is substantial (more than 40 (forty) % of the works)	Must meet requirement	Form CER-5.1 Form CER-5.1
5.2	Experience in Projects with significant ESHS Impact	For the above and any other contracts completed and under implementation as prime contractor, joint venture member, management	Max. 30 points	Max. 30 points <sup>7</sup>	N/A	Must have executed at least three contract(s) demonstrating experience with the	Form EXP–5.2

<sup>&</sup>lt;sup>7</sup>Members will be scored if their part in the JV is substantial (more than 40 (forty) % of the works). Individual member scores will be averaged.

		Criteria		Requirements	/ Max. Score	es	Documentation
					ture (existin	g or intended)	Requirements /
No.	Subject	Requirement	Single Entity	All Parties Combined	Each Member	One Member	Forms
		contractor or subcontractor <sup>6</sup> on or after the first day of the calendar year during the period stipulated in 4.2(a) above, a minimum specific experience relating to the following ESHS requirements <sup>6</sup> :  1. Application of standard occupational health and safety measures  2. transport of hazardous material,  3. Provision of First Aid  4. Shoring for trench depths of more than 1.2m  5. Fall Protection on elevated scaffoldings				key ESHS requirements as listed in the Requirements column.	
5.3	Environmental Capacity	The Applicant must demonstrate that its business setup and operations meet the minimum requirements towards an effective environmental management system:  The qualitative assessment of the Applicant's compliance will be carried out in terms of the scoring method described in ITA 27.4. The sub-criterion score will be calculated by adding the requirement scores.	Max. 10 points	Max. 10 points <sup>7</sup>	N/A	N/A	Form ENV-5.3

<sup>&</sup>lt;sup>6</sup> For contracts under which the Applicant participated as a joint venture member or sub-contractor, only the Applicant's share, by value, shall be considered to meet this requirement.

		Criteria		Requirements	/ Max. Scores	\$	Documentation
					nture (existing	or intended)	Requirements /
No.	Subject	Requirement	Single Entity	All Parties Combined	Each Member	One Member	Forms
5.4	Occupational Health and Safety Capacity	The Applicant must demonstrate that its business setup and operations adhere to the ESHS regulations of KfW towards an effective health and safety management system.  For assessment and scoring see note in 5.3. above	Max. 10 points	Max. 10 points <sup>8</sup>	N/A	N/A	Form OHSAS- 5.4
5.5	Socially Responsible Work Implementation	The Applicant must demonstrate a comprehensive understanding of the requirements regarding work site implementation and operation  For assessment and scoring see note in 5.3. above	Max. 20 points	Max. 20 points <sup>8</sup>	N/A	N/A	Form LOC-5.5
5.6 a)	ILO Core Labor Standards	Undertaking to fully respect the ILO Core Labor Standards in the Applicant's business practice	Must meet requirement	N/A	Must meet requiremen t	N/A	Application Submission Form (f) and form COC-5.6
5.6 b)	Ethical business principles	The Applicant must demonstrate that its business setup and operations meet the minimum requirements towards ethical Business principles.  For assessment and scoring see note in 5.3. above	Max. 10 points	Max. 10 points <sup>8</sup>	N/A	N/A	Form COC-5.6
5.7	ESHS and Construction Personnel	The Applicant must demonstrate that it has access to adequate candidates for the ESHS personnel profiles,	Max. 20 points	Max. 20 points	N/A	N/A	PER-5.7

<sup>&</sup>lt;sup>8</sup> Members will be scored if their part in the JV is substantial (more than 40 (forty) % of the works). Individual member scores will be averaged.

	Criteria			Criteria Requirements / Max. Scores				
				Joint Venture (existing or intended)			<ul><li>Documentation</li><li>Requirements /</li></ul>	
No.	Subject	Requirement	Single Entity	All Parties Combined	Each Member	One Member	Forms	
		listed in Section VII, Scope of Works. The candidates must fulfill the minimum specific profile requirements and the general requirements (if any). Combining several candidates to fulfill one candidate profile is not allowed. Providing multiple candidates for a single profile is allowed.  For assessment and scoring see note in 5.3. above						

*Note:* A bidder should score a minimum of seventy (70) points on criteria category 5 (Environmental and Social and Health and Safety (ESHS) Experience and Capacity) to qualify.

### **Section IV. Application Forms**

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### **Application Submission Sheet**

Date: [insert day, month, year]

ICB No.: [insert ICB number]

To: [insert full name of Employer]

We, the undersigned, apply to be prequalified for the referenced ICB and declare that:

- (a) we have examined and have no reservations to the prequalification documents, including Addenda No., issued in accordance with ITA Clause 8: [insert the number and issuing date of each addenda];
- (b) we, including any subcontractors or suppliers for any part of the contract resulting from this prequalification process, have nationalities from eligible countries, in accordance with ITA Sub-Clause 4.3: [insert the nationality of the Applicant, including that of all parties in case of a JV, and the nationality of each already identified subcontractor and supplier of related services, if applicable];
- (c) we, including any subcontractors or suppliers for any part of the contract resulting from this prequalification do not have any conflict of interest, in accordance with ITA Sub-Clause 4.4;
- (d) we, including any subcontractors or suppliers for any part of the contract resulting from this prequalification, have not been declared ineligible by KfW, and/or we are not subject to sanction from either Germany, the European Union or the United Nations in accordance with the lists of exclusion established by these institutions regarding fight against terrorism in accordance with ITA Sub-Clause 4.3;
- (e) [we are not a government owned entity, **or**, we meet the requirements of ITA Sub-Clause 4.1];
- (f) we, including any major subcontractors and suppliers declare that we fully respect ILO Core Labour Standards in our business practice in accordance with ITA Sub-Clause 4.3 and Form COC-5.6;
- (g) we, in accordance with ITA Sub-Clause 24.1, plan to subcontract the following key activities and/or parts of the works: [insert any of the key activities identified in Section III- 4.2 which the Applicant intends to subcontract];
- (h) We understand that you may cancel the prequalification process at any time and that you are neither bound to accept any application that you may receive nor to invite the prequalified applicants to bid for the contract subject of this prequalification, without incurring any liability to the Applicants, in accordance with ITA Clause 26.

Signed [insert signature of the Applicant's representative, authorized in accordance with ITA 4.1, whose name and capacity are shown below]

Name [insert full name of person signing the application]

In the Capacity of [insert legal capacity of person signing the application]

Duly authorized to sign the application for and on behalf of:

Applicant's Name [insert full name of Applicant]

Address [insert street number/town or city/country address]

Dated on [insert day number] day of [insert month], [insert year].

Attachments:

Power of attorney, authorizing the Applicant's representative to act for and on behalf of the Applicant, in accordance with ITA 4.1.

### **Declaration of Undertaking**

Reference name of the Application/Offer/Contract:

("Contract")9

To:

("Project Executing Agency")

- 1. We recognise and accept that KfW only finances projects of the Project Executing Agency ("PEA")<sup>10</sup> subject to its own conditions which are set out in the Funding Agreement it has entered into with the PEA. As a matter of consequence, no legal relationship exists between KfW and our company, our Joint Venture or our Subcontractors under the Contract. The PEA retains exclusive responsibility for the preparation and implementation of the Tender Process and the performance of the Contract.
- 2. We hereby certify that neither we nor any of our board members or legal representatives nor any other member of our Joint Venture including Subcontractors under the Contract are in any of the following situations:
  - 2.1) being bankrupt, wound up or ceasing our activities, having our activities administered by courts, having entered into receivership, reorganisation or being in any analogous situation;
  - 2.2) convicted by a final judgement or a final administrative decision or subject to financial sanctions by the United Nations, the European Union or Germany for involvement in a criminal organisation, money laundering, terrorist-related offences, child labour or trafficking in human beings; this criterion of exclusion is also applicable to legal Persons, whose majority of shares are held or factually controlled by natural or legal Persons which themselves are subject to such convictions or sanctions;
  - 2.3) having been convicted by a final court decision or a final administrative decision by a court, the European Union, national authorities in the Partner Country or in Germany for Sanctionable Practice in connection with a Tender Process or the performance of a Contract or for an irregularity affecting the EU's financial interests (in the event of such a conviction, the Applicant or Bidder shall attach to this Declaration of Undertaking supporting information showing that this conviction is not relevant in the context of this Contract and that adequate compliance measures have been taken in reaction);
  - 2.4) having been subject, within the past five years to a contract termination fully settled against us for significant or persistent failure to comply with our contractual obligations during such Contract performance, unless this termination was challenged and dispute resolution is still pending or has not confirmed a full settlement against us;
  - 2.5) not having fulfilled applicable fiscal obligations regarding payments of taxes either in the country where we are constituted or the PEA's country;
  - 2.6) being subject to an exclusion decision of the World Bank or any other multilateral development bank and being listed on the website http://www.worldbank.org/debarr or respectively on the relevant list of any other multilateral development bank (in the event of such exclusion, the Applicant or Bidder shall attach to this Declaration of Undertaking supporting information showing that this exclusion is not relevant in the

<sup>&</sup>lt;sup>9</sup> Capitalised terms used, but not otherwise defined in this Declaration of Undertaking have the meaning given to such term in KfW's "Guidelines for the Procurement of Consulting Services, Works, Goods, Plant and Non-Consulting Services in Financial Cooperation with Partner Countries".

<sup>&</sup>lt;sup>10</sup> The PEA means the purchaser, the employer, the client, as the case may be, for the procurement of Consulting Services, Works, Plant, Goods or Non-Consulting Services.

context of this Contract and that adequate compliance measures have been taken in reaction); or

- 2.7) being guilty of misrepresentation in supplying the information required as condition to participation in this Tender Procedure.
- 3. We hereby certify that neither we, nor any of the members of our Joint Venture or any of our Subcontractors under the Contract are in any of the following situations of conflict of interest:
  - 3.1) being an affiliate controlled by the PEA or a shareholder controlling the PEA, unless the stemming conflict of interest has been brought to the attention of KfW and resolved to its satisfaction;
  - 3.2) having a business or family relationship with a PEA's staff involved in the Tender Process or the supervision of the resulting Contract, unless the stemming conflict of interest has been brought to the attention of KfW and resolved to its satisfaction;
  - 3.3) being controlled by or controlling another Applicant or Bidder, or being under common control with another Applicant or Bidder, or receiving from or granting subsidies directly or indirectly to another Applicant or Bidder, having the same legal representative as another Applicant or Bidder, maintaining direct or indirect contacts with another Applicant or Bidder which allows us to have or give access to information contained in the respective Applications or Offers, influencing them or influencing decisions of the PEA:
  - 3.4) being engaged in a Consulting Services activity, which, by its nature, may be in conflict with the assignments that we would carry out for the PEA;
  - 3.5) in the case of procurement of Works, Plant or Goods:
    - having prepared or having been associated with a Person who prepared specifications, drawings, calculations and other documentation to be used in the Tender Process of this Contract;
    - ii. having been recruited (or being proposed to be recruited) ourselves or any of our affiliates, to carry out works supervision or inspection for this Contract;
- 4. If we are a state-owned entity, and compete in a Tender Process, we certify that we have legal and financial autonomy and that we operate under commercial laws and regulations.
- 5. We undertake to bring to the attention of the PEA, which will inform KfW, any change in situation with regard to points 2 to 4 here above.
- 6. In the context of the Tender Process and performance of the corresponding Contract:
  - 6.1) neither we nor any of the members of our Joint Venture nor any of our Subcontractors under the Contract have engaged or will engage in any Sanctionable Practice during the Tender Process and in the case of being awarded a Contract will engage in any Sanctionable Practice during the performance of the Contract;
  - 6.2) neither we nor any of the members of our Joint Venture or any of our Subcontractors under the Contract shall acquire or supply any equipment nor operate in any sectors under an embargo of the United Nations, the European Union or Germany; and
  - 6.3) we commit ourselves to complying with and ensuring that our Subcontractors and

major suppliers under the Contract comply with international environmental and labour standards, consistent with laws and regulations applicable in the country of implementation of the Contract and the fundamental conventions of the International Labour Organisation<sup>11</sup> (ILO) and international environmental treaties. Moreover, we shall implement environmental and social risks mitigation measures when specified in the relevant environmental and social management plans or other similar documents provided by the PEA and, in any case, implement measures to prevent sexual exploitation and abuse and gender based violence.

- 7. In the case of being awarded a Contract, we, as well as all members of our Joint Venture partners and Subcontractors under the Contract will, (i) upon request, provide information relating to the Tender Process and the performance of the Contract and (ii) permit the PEA and KfW or an auditor appointed by either of them, and in the case of financing by the European Union also to European institutions having competence under European Union law, to inspect the respective accounts, records and documents, to permit on the spot checks and to ensure access to sites and the respective project.
- 8. In the case of being awarded a Contract, we, as well as all our Joint Venture partners and Subcontractors under the Contract undertake to preserve above mentioned records and documents in accordance with applicable law, but in any case for at least six years from the date of fulfillment or termination of the Contract. Our financial transactions and financial statements shall be subject to auditing procedures in accordance with applicable law. Furthermore, we accept that our data (including personal data) generated in connection with the preparation and implementation of the Tender Process and the performance of the Contract are stored and processed according to the applicable law by the PEA and KfW.

Name:	In the capacity of:
Duly empowered to sign in the name	e and on behalf of <sup>12</sup> :
Signature:	Dated:

<sup>&</sup>lt;sup>11</sup> In case ILO conventions have not been fully ratified or implemented in the Employer's country the Applicant/Bidder/Contractor shall, to the satisfaction of the Employer and KfW, propose and implement appropriate measures in the spirit of the said ILO conventions with respect to a) workers grievances on working conditions and terms of employment, b) child labour, c) forced labour, d) worker's organisations and e) non-discrimination.

<sup>&</sup>lt;sup>12</sup> In the case of a JV, insert the name of the JV. The person who will sign the application, bid or proposal on behalf of the Applicant/Bidder shall attach a power of attorney from the Applicant/Bidder.

# Form ELI-1.1 Applicant Information Form

ICB No. and title:
ICB No. and title:page
Applicant's name
[insert full name]
In case of Joint Venture (JV), name of each member:
[insert full name of each member in JV]
Applicant's actual or intended country of registration:
[indicate country of Constitution]
Applicant's actual or intended year of constitution:
[indicate year of Constitution]
Applicant's legal address [in country of registration]:
[insert street/ number/ town or city/ country]
Applicant's legal structure and ownership structure
Legal structure: [provide details]
Ownership structure: [provide details of direct and indirect ownership]
Applicant's authorized representative information
Name: [insert full name]
Address: [insert street/ number/ town or city/ country]
Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]
E-mail address: [indicate e-mail address]
1. General Presentation of the Applicant (name, legal structure, business areas, subsidiaries and shareholdings, number of staff, etc.)
2. Attached are copies of original documents of
☐ Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 4.1.
☐ In case of JV, JV agreement, in accordance with ITA 4.1 or Declaration of Association as per ELI 1.2(b).
<ul> <li>In case of Government-owned enterprise or institution, in accordance with ITA 4.3 documents establishing:</li> <li>Legal and financial autonomy</li> <li>Operation under commercial law</li> <li>Establishing that the Applicant is not a dependent agency of the Employer.</li> </ul>
3. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership

# Form ELI-1.2 (a) Applicant's JV Information Form

[The following table shall be filled by each member of a JV and, if applicable, by any specialized subcontractor]

	Date:
	ICB No. and title:
	Pageofpages
	h Applicant that is a JV Party and each nominated subcontractor in accordance with ITA 24 st submit this information.
Ар	plicant name:[insert full name]
Ар	plicant's JV Member's name:[insert full name of Applicant's JV Member]
Ар	plicant's JV Member's country of registration:
[ind	dicate country of registration]
Ар	plicant JV Member's year of constitution:
[ind	dicate year of constitution]
Apı	plicant JV Member's legal address in country of constitution:
[ins	sert street/ number/ town or city/ country]
Ар	plicant JV Member's legal structure and ownership structure:
Leg	gal structure: [provide details]
Ow	nership structure: [provide details of direct and indirect ownership]
Ap	plicant JV Member's authorized representative information
Na	me: [insert full name]
Add	dress: [insert street/ number/ town or city/ country]
Tel	lephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]
E-r	mail address: [indicate e-mail address]
	General Presentation of the Applicant (name, legal structure, business areas, subsidiaries and areholdings, number of staff, etc.)
2. /	Attached are copies of original documents of
	Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 4.1.
	In case of JV, JV agreement, in accordance with ITA 4.1 or Declaration of Association as per ELI 1.2(b).
	In case of Government-owned enterprise or institution, in accordance with ITA 4.3 documents establishing: - Legal and financial autonomy - Operation under commercial law - Establishing that the Applicant is not a dependent agency of the Employer.
3. I	Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

## Form ELI-1.2 (b) Declaration of Association

The following form shall be provided by each member of a Joint Venture and if applicable by any

specialized subcontractor, nor				cable, by ally
			Date:	
		ICB No. a	nd title:	
	Page _		Date: and title: of	pages
We hereby declare our intent to associate wi	ith the fo	ollowing firms	s for the purpos	e of forming a
[insert here "joint venture"]:				
[Insert the names of the other JV Members he	ere]			
[Insert the name of the Lead Member] shall be	e the Lea	ad Member.		
We hereby confirm that we have not associated assignment and that we will not submit an A Further, we understand that if one of the above one Application, all Applications in which the Market States.	Applicatio ve JV Me	on separatel mbers appe	y from the firms ars as a membe	listed above. r in more than
In the event that this JV is awarded a Contract in the form of cooperation described above.	, we sha	ll perform the	e works in the co	mposition and
[Signature of the authorised representative of	the Men	nber]		

# Form CON-2 Historical Contract Non-Performance, Pending Litigation and Litigation History

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
ICB No. and title: [insert ICB number and title]
Page [insert page number] of [insert total number] pages

N	Non-Performed Contracts in accordance with Section III, Qualification and Evaluation				
	□ Contract non-performance did not occur since 1 <sup>st</sup> January [insert current year number less 5] specified in Section III, Qualification and Evaluation, Sub-Factor 2.1.				
	` '	rmed since 1 <sup>st</sup> January <i>[insert current year number less s</i> ion and Evaluation, requirement 2.1	5] specified in		
Year	Year Non- performed portion of contract  contract  Non- performed portion of contract  Contract Identification Amount (currer value, currency exchange rate and EUR equivalent)				
[insert   [insert amount   Contract Identification: [indicate complete contract year]   and percentage]   name/ number, and any other identification]		[insert amount]			
	Name of Employer: [insert full name]				
		Address of Employer: [insert street/city/country]			
		Reason(s) for non-performance: [indicate main reason(s)]			

Pending Litigation, in accordance with Section III, Qualification and Evaluation
No pending litigation in accordance with Section III, Qualification and Evaluation, Sub-Factor 2.3.

Pending litigation in accordance with Section III, Qualification and Evaluation, Sub-Factor 2.3
as indicated below.

Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), EUR Equivalent (exchange rate)
[insert year]	[insert amount]	Contract Identification: [indicate complete contract name, number, and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or "Contractor"] Status of dispute: [Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]	[insert amount]

### Form FIN-3.1 Financial Situation and Performance

[The following table shall be filled in for the Applicant and for each JV Member]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
ICB No. and title: [insert ICB number and title]
Page [insert page number] of [insert total number] pages

#### 1. Financial data

Type of Financial information	Historic information for previous _[insert number] years,					
in	[insert in words]					
(currency)	(amoun	(amount in currency, currency, exchange rate, EUR				
			equivalent)			
	Year 1	Year 2	Year 3	Year4	Year 5	
Statement of Financial Position	(Information	from Balanc	e Sheet)			
Total Assets (TA)						
Total Liabilities (TL)						
Total Equity/Net Worth (NW)						
Current Assets (CA)						
Current Liabilities (CL)						
Working Capital (WC)						
	Information	from Income	Statement			
Total Revenue (TR)						
Profits Before Taxes (PBT)						
		Cash Flow I	nformation			
Cash Flow from Operating Activities						

#### 2. Financial documents

The Applicant and its parties shall provide copies of financial statements for *[number]* years pursuant Section III, Qualification and Evaluation, Sub-factor 3.1. The financial statements shall:

- (a) reflect the financial situation of the Applicant or JV member , and not an affiliated entity (such as parent company or subsidiary).
- (b) be independently audited or certified in accordance with local legislation.
- (c) be complete, including all notes to the financial statements.
- (d) correspond to accounting periods already completed and audited.
- ☐ Attached are copies of financial statements<sup>13</sup> for the *[number]* years required above; and complying with the requirements

<sup>&</sup>lt;sup>13</sup> If the most recent set of financial statements is for a period earlier than 12 months from the date of application, the reason for this should be justified.

## Form FIN-3.2 Average Annual Construction Turnover

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
ICB No. and title: [insert ICB number and title]
Page [insert page number] of [insert total number] pages

	Annual turnover data (construction only)				
Year	Amount Currency	Exchange rate	EUR equivalent		
[indicate calendar year]	[insert amount and indicate currency]	[insert exchange rates used to calculate the EUR equivalent]	[insert EUR equivalent]		
		Average Annual Construction Turnover *			

<sup>\*</sup> Total EUR equivalent for all years divided by the total number of years. See Section III, Qualification and Evaluation, Clause 3.2.

### Form FIN-3.3 Sources of Finance

[The following table shall be filled in for the Applicant and all members combined in case of a Joint Venture]

Specify proposed sources of financing, such as liquid assets, unencumbered real assets, lines of credit, and other financial means, net of current commitments, available to meet the total construction cash flow demands of the subject contract or contracts as specified in Section III, Qualification and Evaluation.

	Financial Resources			
No.	Source of financing	Amount (EUR equivalent)		
1				
2				
3				

### Form FIN-3.4 Current Contract Commitments / Works in Progress

[The following table shall be filled in for the Applicant and all members combined in case of a Joint Venture]

Applicants and each member to a JV should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion, but for which an unqualified, full completion certificate has yet to be issued.

	Current Contract Commitments				
No.	Name of Contract	Employer's Contact Address, Tel, Fax	Value of Outstanding Work [Current EUR Equivalent]	Estimated Completion Date	Average Monthly Invoicing Over Last Six Months [EUR / month)]
1					
2					
3					
4					
5					

### Form EXP-4.1 General Construction Experience

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
ICB No. and title: [insert ICB number and title]
Page [insert page number] of [insert total number] pages

[Identify contracts that demonstrate continuous construction work over the past [number] years pursuant to Section III, Qualification and Evaluation, Sub-Factor 4.1. List contracts chronologically, according to their commencement (starting) dates.]

Starting Year	Ending Year	Contract Identification	Role of Applicant
[indicate year]	[indicate year]	Contract name: [insert full name] Brief Description of the Works performed by the Applicant: [describe works performed briefly] Amount of contract: [insert amount in currency, mention currency used, exchange rate and EUR equivalent] Name of Employer: [indicate full name] Address: [indicate street/number/city/country]	[insert "Prime Contractor" or "JV Member" or "Subcontractor" or "Management Contractor"]
		Contract name: [insert full name] Brief Description of the Works performed by the Applicant: [describe works performed briefly] Amount of contract: [insert amount in currency, mention currency used, exchange rate and EUR equivalent] Name of Employer: [indicate full name] Address: [indicate street/number/city/country]	[insert "Prime Contractor" or "JV Member" or "Subcontractor" or "Management Contractor"]
		Contract name: [insert full name] Brief Description of the Works performed by the Applicant: [describe works performed briefly] Amount of contract: [insert amount in currency, mention currency used, exchange rate and EUR equivalent] Name of Employer: [indicate full name] Address: [indicate street/number/city/country]	[insert "Prime Contractor" or "JV Member" or "Subcontractor" or "Management Contractor"]

## Form EXP-4.2 (a) Specific Construction and Contract Management Experience

[The following table shall be filled in separately for contracts performed by the Applicant or each member of a Joint Venture]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member's Name:[insert full name]
ICB No. and title: [insert ICB number and title]
Page [insert page number] of [insert total number] pages

Similar Contract No. [insert number] of [insert number of similar contracts required]	Information			
Contract Identification	[inser	t contract nam	e and number, if app	olicable]
Award date			[insert day, month, y	/ear]
Completion date			[insert day, mor	nth, year]
Role in Contract [check the appropriate box]	Prime Member in Management Contractor □ □ □ □		Sub- contractor	
Total Contract Amount	local currency] total		EUR [insert Exchange rate and total contract amount in EUR equivalent]	
If member in a JV or subcontractor, specify participation in total Contract amount	[insert a percentage amount]	[insert total   [insert exchange rate and total   contract   contract amount in EUR   equivalent]   currency]		
Employer's Name:	[insert full name]			
Address:	[indicate street / number / town or city / country]			
Telephone/fax number	[insert telephon	[insert telephone/fax numbers, incl. country/city area codes]		
E-mail:	[insert e-mail address, if available]			

Similar Contract No.	Information
[insert number] of [insert number of	f
similar contracts required]	
Description of the similarity in	
accordance with Sub-Criterion 4.2	
of Section III:	
Physical size of required works items	[insert physical size of items]
2. Complexity	[insert description of complexity]
3. Methods/Technology	[insert specific aspects of the methods/technology involved in the contract]
Construction rate for key activities	[insert yearly rates and items]
5. Other Characteristics	[insert other characteristics as described in Section VII, Scope of Works]

## Form EXP-4.2 (b) Construction Experience in Key Activities

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Applicant's JV Member's Name: [insert full name]
Subcontractor's Name<sup>14</sup> (as per ITA 24.2): [insert full name]
ICB No. and title: [insert ICB number and title]

Page [insert page number] of [insert total number] pages

1. Key Activity No. One: [insert brief description of the Activity, emphasizing its specificity]

		Inf	ormation	
Contract Identification	[insert contract	name and nu	ımber, if applica	nble]
Award date	[insert day, monti	h, year]		
Completion date	[insert day, monti	h, year]		
Role in Contract [check the appropriate box]	Prime Contractor □	Member in JV □	Management Contractor	Sub- contractor
Total Contract Amount	[insert total contract contract currency(i		EUR [insert ext and total contro in EUR equiva	act amount
Quantity (Volume, number or rate of production, as applicable) performed under the contract per year or part of the year [Insert extent of participation indicating actual quantity of key activity successfully completed in the role performed]	Total quantity in the contract (i)		centage cipation (ii)	Actual Quantity Performed (i) x (ii)
Year 1				
Year 2				
Year 3				
Year 4				

<sup>&</sup>lt;sup>14</sup> If applicable

	Information
Employer's Name:	[insert full name]
Address:	[indicate street / number / town or city / country]
Telephone/fax number	[insert telephone/fax numbers, including country and city area codes]
E-mail:	[insert e-mail address, if available]
Description of the key activities in accordance with Sub-Factor 4.2(b) of Section III:	
	[insert response to inquiry indicated in left column]

- 2. Key Activity No. Two
- 3. Key Activity No. Three

## Form EQP-4.3 Specific Construction Equipment

[The following table is optional and depending on the nature of the project, it shall be filled in for contracts performed by the Applicant or each member of a Joint Venture, and if so nominated in accordance with ITA 2.4, nominated sub-contractor]

Applicant's Legal Name: [insert full name]
Date: [insert day, month, year]
International competitive bidding number ICB No.: [insert]

Description	Information
List of utilized specific construction equipment	[based on the specific construction experience in Forms 4.2 (a or b) the Applicant shall provide a list of specific construction equipment, utilized for the execution of the works. The list shall not specify commonly used equipment (ordinary cement mixers or cranes, etc.) but specific equipment related to the specific characteristics of the project as per the form below. For each item one form.]_

Item number:	[insert consecutive number]_
Denomination:	[insert technical name of the item]_
Purpose:	[describe the use of the item in relation to the specific work requirements of the project]
Capacity / power rating / quantities, etc.	[give details of the capacity / power rating / quantities in relation to the work description]

#### ESHS Requirements

The project is ranked as ESHS level 2, for which the contractor has to prepare the applicable ESMP based on the existing approved ESMP prepared by the previous contractor.

In the context of this section, the ESHS level has the following meaning:

Level Dasic = relevant to contracts with basic ESHS requirements

Typically for contracts in Projects with minor environmental and social construction related impacts and risks which do not require an Environmental and Social Impact Assessment (ESIA) and an Environmental and Social Monitoring Plan (ESMP) (Category "C"). During the implementation of the works only limited occupational health and safety measures are required, e. g minor works and small scale rehabilitation measures; few workers; low transport requirements; no worker camps required; no hazardous wastes; no working at heights or confined spaces; no heavy construction machinery; no external environmental risks like floodings. etc.

Level elevated = relevant to contracts with elevated ESHS requirements in addition to Typically for contracts in Projects with limited environmental and social impacts and risks which require a standard ESIA (Category "B"). During the implementation of the works standard occupational health and safety measures are required, e. g. less than 100 workers, less complex work site(s), transport of hazardous material, general OHS risks (welding, hazardous material) etc.

Level high = relevant to contracts with high ESHS requirements in addition to Typically for contracts in Projects with significant or long-term environmental and social impacts and risks which require a separate comprehensive ESIA and an ESMP (Category "B+ and A"). During the implementation of the works particular occupational health and safety measures are required, e.g. more than 100 workers, worker camp(s) required, significant risks at complex work sites(s), increased heavy load traffic, etc.

The Forms include the full set of ESHS requirements for contracts with level ESHS requirements. However, each individual requirement is marked according to the level on which this requirement applies. For contracts with lower requirements (level or level those requirements which are not applicable should be deleted.]

### Form CER-5.1 Certification

[insert Quality Management, Environmental Management Certification or Health and Safety Certification]

[In case of ESHS level 3 it is mandatory for Applicants to be in the possession of all three valid certificates, in case of ESHS level 2 a Quality Management Certificate might be requested. In case of ESHS level 1 no certificates shall be required from Applicants. The following table shall be provided by the Applicant for each certificate. Insert NOT APPLICABLE for the certificates, which are not required]

Applicant's Legal Name:	Date:
Applicant's JV Member name:	ICB No.:
Description	Information
Identification of the certificate	[insert full name of the certificate]
First award date	[insert day, month, year of first certificate award]
Last update of the certificate	[insert day, month, year of latest renewal, if any]
Issuers Name	[insert full name]
Address	[insert street / number / town or city / country]
Telephone/fax number	[insert phone/fax no., incl. country & city area codes]
E-mail	[insert e-mail address, if available]
Compliance with international standards	The certificate is [select ISO 9001 / ISO 14001:2004 / OHSAS 18001]:
	□ Yes / □ No
If no, proof of conformity with the international standard by the Applicant	The Applicant shall demonstrate the equivalency of their management systems with the international standards.

### Form ESHS EXP-5.2 Experience in Projects with significant ESHS Impact

[The following table shall be filled by the Applicant or in case of a JV the Lead Member. Project references provided here should reflect the ESHS requirements as defined in Section III, 5. If the Applicant is required to demonstrate different ESHS aspects this should be shown separately in the sheet below or in a separate sheet.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member's Name:[insert full name]
ICB No. and title: [insert ICB number and title]
Page [insert page number] of [insert total number] pages

ESHS Contract No. [insert number] of [insert number of S&E contracts required as per Section III, 5.]		Infor	mation	
Contract Identification	[inser	t contract nam	e and number, if app	olicable]
Award date			[insert day, month,	year]
Completion date			[insert day, mor	nth, year]
Role in Contract [check the appropriate box]	Prime Contractor	Member in JV □	Management Contractor □	Sub- contractor
Total Contract Amount	[insert total cont local currency]	tract amount in	EUR [insert Exchan total contract amou equivalent]	-
If member in a JV or subcontractor, specify participation in total Contract amount	[insert a percentage amount]	[insert total contract amount in local currency]	[insert exchange rate contract amount in E equivalent]	
Employer's Name:	[insert full name	·]		
Address:	[indicate street	/ number / tow	n or city / country]	
Telephone/fax number	[insert telephon	e/fax numbers	, incl. country/city ar	rea codes]
E-mail:	[insert e-mail ad	ddress, if availa	able]	

ESHS Contract No. [insert number] of [insert number of ESHS contracts required as per Section III, 5.]	Information and Documentation
1. ESHS Challenges	[describe the ESHS challenges faced in project implementation, including indication of scales/size by reference, if applicable project E&S categorization as per development bank categorization]
[insert brief description or, if applic	cable, short abstract of the documentation annexed]
ESHS measures implemented	[ description of measures implemented, incl. supporting documentation, if available]
[insert brief description or, if applic	cable, short abstract of the documentation annexed]
ESHS knowhow transfer to local staff, local partners and subcontractors	[description of know how transfer and capacity building measures implemented, incl. supporting documentation, if available]
[insert brief description or, if applic	cable, short abstract of the documentation annexed]

Maximum points attributed to above requirements: 30 points

[Total points shall be distributed equally to the number of contract references as per requirement in Section III, ch. 5.]

## Form ENV-5.3 Environmental Management Capacity

[The following table shall be filled by the Applicant or each member of a Joint Venture, whose part in the JV is substantial (more than 40 (forty) % of the works)]

Applicant's Legal Name: [insert full name]

Date: [insert day, month, year]

ICB No.: [insert International competitive bidding number]

	The Applicant shall demonstrate:	Information and Documentation	ESHS level
1	- the existence of an Environmental Policy [only in case of ESHS level <b>1</b> insert: and its application and enforcement in project implementation by a) own workforce and b) subcontractors.]	[Provide relevant details of the Corporate Values or similar policy documents and declarations]	0 2 3
[ins	ert brief description or, if applicable, sho	rt abstract of the documentation anne	xed]
2	the existence of an Environmental Management System, incl. an adequate organizational set-up for definition, enforcement and monitoring.	[Provide details of the organizational set-up and procedures for relevant issues within your company, for qualification details of relevant key staff see Form PER-5.7]	3
[ins	ert brief description or, if applicable, sho	rt abstract of the documentation anne	xed]
3	that all members of a JV, suppliers, subcontractors and temporary workforce a) are aware of and b) comply with the Environmental Management System.	[Provide information on a) how awareness, know how transfer and enforcement is implemented to external partners b) nature, content and frequency of internal trainings to employees.]	3
[ins	ert brief description or, if applicable, sho	rt abstract of the documentation anne	xed]
4	<ul> <li>that regular monitoring and reviews of the status of the Environmental Management System takes place.</li> </ul>	[Provide details or samples of risk assessments, reviews, audits or reports which are carried out on a	8

		regular basis for the last three years]	
[ins	ert brief description or, if applicable, sho	rt abstract of the documentation anne.	xed]
5	- that procedures exist to respond to and mitigate environmental emergencies and other adverse impacts on work sites.	[Provide supporting evidence like emergency manuals (index only), emergency procedures, etc.]	3
[ins	ert brief description or, if applicable, sho	rt abstract of the documentation anne.	xed]

Maximum points attributed to above requirements: \_ [insert maximum attributable points as per Section III, ch. 5] \_points

[Total points shall be distributed to the individual requirements. In case of **①** and **②** the total points shall be distributed to the reduced number of requirements.]

#### Form OHSAS-5.4 **Occupational Health and Safety Capacity**

[The following table shall be filled by the Applicant or each member of a Joint Venture, whose part in the JV is substantial (more than 40 (forty) % of the works)]

Applicant's Legal Name: [insert full name]

Date: [insert day, month, year]

ICB No.: [International competitive bidding number]

	The Applicant shall demonstrate:	Information	ESHS level
1	the existence of an     Occupational Health & Safety     Policy	[Provide a policy document and the index of the Occupational Health & Safety manual or other relevant documents and declarations]	0 2 3
nse	ert brief description or, if applicable	s, short abstract of the documentation annex	xed]
2	- the existence of management system, incl. an adequate organizational set-up for definition, enforcement and monitoring.	[Provide details of the organizational set-up and procedures for health and safety issues within your company, for qualification details of relevant key staff see Form PER-5.7]	8
nse	rt brief description or, if applicable	e, short abstract of the documentation annex	xed]
3	- that regular reviews, audits and statistics of Health & Safety events and procedures especially on work sites exist.	[Please provide details or samples of risk assessments, reviews, audits or statistical reports which are carried out on a regular basis for the last three years ]	8
3 inse	and statistics of Health & Safety events and procedures especially on work sites exist.	risk assessments, reviews, audits or statistical reports which are carried out on	

[inser	nsert brief description or, if applicable, short abstract of the documentation annexed]					
	-					

Maximum points attributed to above requirements: 10 points

[Total points shall be distributed to the individual requirements. In case of **①** and **②** the total points shall be distributed to the reduced number of requirements.]

## Form LOC-5.5 Socially Responsible Works Implementation

[The following table shall be filled by the Applicant or each member of a Joint Venture, whose part in the JV is substantial (more than 40 (forty) % of the works)]

Applicant's Legal Name: [insert full name]
Date: [insert day, month, year]

ICB No.: [insert International competitive bidding number]

	The Applicant shall demonstrate:	Documentation	ESHS level
1	a strategy for staff and labor incl. recruitment of temporary workforce and local labor, worker grievance mechanism, etc.	_[Provide information and relevant documents, if any]	0 2 3
[inse	rt brief description or, if applicable,	short abstract of the documentation annexe	d]
2	a comprehensive strategy for ensuring public health and safety, including programs and procedures to combat the spread of communicable diseases (incl. HIV/AIDS).	[Please provide supporting evidence	<b>0 2 3</b>
[inse	rt brief description or, if applicable,	short abstract of the documentation annexe	d]
3	a comprehensive strategy for staff accommodation, e.g. worksite camps, house rental, security, etc.	[Provide information and relevant documents, if any]	3
[inse	rt brief description or, if applicable,	short abstract of the documentation annexe	d]
4	a comprehensive training strategy for transfer of ESHS knowhow to temporary workforce and subcontractors	_[Provide information and relevant documents, if any]	3

[inser	t brief description or, if applicable,	short abstract of the documentation annexe	d]
5	- a strategy for communication and interaction with stake- holders and local communities incl. grievance mechanism, incl. avoidance of damage to property and people	[Provide a concept how this relationship has been managed in former contracts.]	8
[inser	t brief description or, if applicable,	short abstract of the documentation annexed	d]

Maximum points attributed to above requirements: 20 points

[Total points shall be distributed to the individual requirements. In case of **①** and **②** the total points shall be distributed to the reduced number of requirements.]

### Form COC-5.6 Ethical Business Principles

[The following table shall be filled by the Applicant or each member of a Joint Venture, whose part in the JV is substantial (more than 40 (forty) % of the works)]

Applicant's Legal Name: [insert full name]
Date: [insert day, month, year]

ICB No.: [insert International competitive bidding number]

	The Applicant shall demonstrate:	Documentation	ESHS level
1	<ul> <li>that ILO core labor standards<sup>15</sup> are fully respected in business operations by explicitly ticking the boxes.</li> </ul>	Our business operations respect the core labor standards on:  □ Freedom of Association □ Elimination of Forced Labour □ Non-Discrimination □ Abolishment of Child Labour	Pass/fail  1 2 3
[inser	t brief description or, if applicable,	short abstract of the documentation annex	ed]
2	the existence of a declaration on ethical business principles or similar declaration.	[Provide written information and evidence on business principles (code of conduct, conflict of interest, bribery, corruption, bid-rigging, unfair competition, insider rules, confidentiality, money-laundering, etc.)]	3
[inser	t brief description or, if applicable,	short abstract of the documentation annex	ed]
3	<ul> <li>the existence of an adequate organizational set-up to define, enforce and monitor the ethical business principles.</li> </ul>	[Provide details of the organizational set- up and staffing of the relevant department, for qualification details of relevant key staff see Form PER-5.7]	3
	t brief description or, if applicable,	short abstract of the documentation annex	ed]
4	- that all members of a JV, suppliers (in particular those	[Provide information on a) how awareness, know how transfer and	2

<sup>&</sup>lt;sup>15</sup> See relevant ILO conventions C087, C098, C029, C105, C100, C111, C138, C182. In case ILO conventions have not been fully ratified or implemented in the Employer's country the Applicant / Bidder / Contractor shall, to the satisfaction of the Employer and KfW, propose and implement appropriate measures in the spirit of the said ILO conventions.

	for major supply items), subcontractors and temporary workforce a) are aware of and b) comply with these principles.	enforcement is implemented to external partners b) nature, content and frequency of internal trainings to employees.]	3
nser	rt brief description or, if applicable,	short abstract of the documentation annex	xed]
5	- that a confidential and	[Describe the mechanism and the	8
	anonymous mechanism for employees and third parties to report violations of the ethical business principles exists.	offered reporting channels (ombudsmen, whistleblower scheme, website, etc.) ]	

Maximum points attributed to above requirements 2 to 5, requirement 1 is pass / fail:10 points

[Total points shall be distributed to the individual requirements. In case of **1** and **2** the total points shall be distributed to the reduced number of requirements.]

#### Form PER-5.7 List of Available ESHS and Construction Personnel

Complete the list below to demonstrate the extent to which you have access (internally / externally) to ESHS and Construction expertise required for personnel profiles described in Section VII; Scope of Works. Do not attach CVs as no personnel evaluation is carried out at the prequalification stage. It is understood that prequalified Applicants are not required to include staff named below into the proposal.

Name	Designation, in accordance with Section VII, Scope of Works	Education/ Degree	Years of Professional Experience	Relationship with / Years within the Applicant <sup>16</sup>	Country/Regi onal Experience	Relevant Project References (Description of project- related experience)	Languages

Maximum points attributed to above requirements: 20 points

<sup>&</sup>lt;sup>16</sup> For freelance experts (e.g. with retainer contracts or formal agreements) indicate "FE" and how long the expert has been associated with the Applicant. For subconsultant staff indicate "Sub". Staff from affiliated firms of the Applicant shall be considered as sub-consultant staff.

### Section V. Eligibility Criteria

#### **Eligibility in KfW-Financed Procurement**

- Consulting Services, Works, Goods, Plant and Non-Consulting Services are eligible for KfW financing regardless of the country of origin of the Contractors (including Subcontractors and suppliers for the execution of the Contract), except where an international embargo or sanction by the United Nations, the European Union or the German Government applies.
- Applicants/Bidders (including all members of a Joint Venture and proposed or engaged Subcontractors) shall not be awarded a KfW-financed Contract if, on the date of submission of their Application/Offer or on the intended date of Award of a Contract, they:
  - 2.1 are bankrupt or being wound up or ceasing their activities, are having their activities administered by courts, have entered into receivership, or are in any analogous situation;

#### 2.2 have been

- (a) convicted by a final judgement or a final administrative decision or subject to financial sanctions by the United Nations, the European Union and/or the German Government for involvement in a criminal organisation, money laundering, terrorist-related offences, child labour or trafficking in human beings; this criterion of exclusion is also applicable to legal Persons, whose majority of shares are held or factually controlled by natural or legal Persons which themselves are subject to such convictions or sanctions;
- (b) convicted by a final court decision or a final administrative decision by a court, the European Union or national authorities in the Partner Country or in Germany for Sanctionable Practice during any Tender Process or the performance of a Contract or for an irregularity affecting the EU's financial interests, unless they provide supporting information together with their Declaration of Undertaking (Form available as Appendix to the Application/Offer which shows that this conviction is not relevant in the context of this Contract and that adequate compliance measures have been taken in reaction:
- 2.3 have been subject within the past five years to a Contract termination fully settled against them for significant or persistent failure to comply with their contractual obligations during Contract performance, unless this termination was challenged and the dispute resolution is still pending or has not confirmed a full settlement against them;
- 2.4 have not fulfilled applicable fiscal obligations regarding payments of taxes either

in the country where they are constituted or the PEA's country;

- 2.5 are subject to an exclusion decision of the World Bank or any other multilateral development bank and are listed in the respective table with debarred and crossdebarred firms and individual available on the World Bank's website or any other multilateral development bank unless they provide supporting information together with their Declaration of Undertaking which shows that this exclusion is not relevant in the context of this Contract or
- 2.6 have given misrepresentation in documentation requested by the PEA as part of the Tender Process of the relevant Contract.
- 3. State-owned entities may compete only if they can establish that they (i) are legally and financially autonomous, and (ii) operate under commercial law. To be eligible, a state-owned entity shall establish to KfW's satisfaction, through all relevant documents, including its charter and other information KfW may request, that it: (i) is a legal entity separate from their state (ii) does not currently receive substantial subsidies or budget support; (iii) operates like any commercial enterprise, and, inter alia, is not obliged to pass on its surplus to their state, can acquire rights and liabilities, borrow funds and be liable for repayment of its debts, and can be declared bankrupt.

## Section VI. KfW Policy – Sanctionable Practice – Social and Environmental Responsibility

#### 1) Sanctionable Practice

The PEA and the Contractors (including all members of a Joint Venture and proposed or engaged Subcontractors) must observe the highest standard of ethics during the Tender Process and performance of the Contract.

By signing the Declaration of Undertaking the Contractors declare that (i) they did not and will not engage in any Sanctionable Practice likely to influence the Tender Process and the corresponding Award of Contract to the PEA's detriment, and that (ii) in case of being awarded a Contract they will not engage in any Sanctionable Practice.

Moreover, KfW requires to include in the Contracts a provision pursuant to which Contractors must permit KfW and in case of financing by the European Union also to European institutions having competence under European law to inspect the respective accounts, records and documents relating to the Tender Process and the performance of the Contract, and to have them audited by auditors appointed by KfW.

KfW reserves the right to take any action it deems appropriate to check that these ethics rules are observed and reserves, in particular, the rights to:

- (a) reject an Offer for Award of Contract if during the Tender Process the Bidder who is recommended for the Award of Contract has engaged in Sanctionable Practice, directly or by means of an agent in view of being awarded the Contract;
- (b) declare misprocurement and exercise its rights on the ground of the Funding Agreement with the PEA relating to suspension of disbursements, early repayment and termination if, at any time, the PEA, Contractors or their legal representatives or Subcontractors have engaged in Sanctionable Practice during the Tender Process or performance of the Contract without the PEA having taken appropriate action in due time satisfactory to KfW to remedy the situation, including by failing to inform KfW at the time they knew of such practices.

KfW defines, for the purposes of this provision, the terms set forth below as follows:

Coercive Practice The impairing or harming, or threatening to impair or harm,

directly or indirectly, any person or the property of the person with a view to influencing improperly the actions of a person.

**Collusive Practice** An arrangement between two or more persons designed to

achieve an improper purpose, including influencing

improperly the actions of another person.

**Corrupt Practice** The promising, offering, giving, making, insisting on,

receiving, accepting or soliciting, directly or indirectly, of any illegal payment or undue advantage of any nature, to or by any person, with the intention of influencing the actions of any person or causing any person to refrain from any action.

#### Fraudulent Practice

Any action or omission, including misrepresentation that knowingly or recklessly misleads, or attempts to mislead, a person to obtain a financial benefit or to avoid an obligation.

### Obstructive Practice

Means (i) deliberately destroying, falsifying, altering or concealing evidence material to the investigation or the making of false statements to investigators, in order to materially impede an official investigation into allegations of a Corrupt Practice, Fraudulent Practice, Coercive Practice or Collusive Practice, or threatening, harassing or intimidating any Person to prevent them from disclosing their knowledge of matters relevant to the investigation or from pursuing the investigation, or (ii) any act intended to materially impede the exercise of KfW's access to contractually required information in connection with an official investigation into allegations of a Corrupt Practice, Fraudulent Practice, Coercive Practice or Collusive Practice.

### Sanctionable Practice

Any Coercive Practice, Collusive Practice, Corrupt Practice, Fraudulent Practice or Obstructive Practice (as such terms are defined herein) which is unlawful under the Financing Agreement.

#### 2) Social and Environmental Responsibility

Projects financed in whole or partly in the framework of Financial Cooperation have to ensure compliance with international Environmental, Social, Health and Safety (ESHS) standards (including issues of sexual exploitation and abuse and gender based violence) Contractors in KfW-financed projects shall consequently undertake in the respective Contracts to:

- (a) comply with and ensure that all their Subcontractors and major suppliers, i.e. for major supply items comply with international environmental and labour standards, consistent with applicable law and regulations in the country of implementation of the respective Contract and the fundamental conventions of the International Labour Organisation<sup>17</sup> (ILO) and international environmental treaties and;
- (b) implement any environmental and social risks mitigation measures, as identified in the environmental and social impact assessment (ESIA) and further detailed in the

<sup>&</sup>lt;sup>17</sup>In case ILO conventions have not been fully ratified or implemented in the Employer's country the Applicant/Bidder/Contractor shall, to the satisfaction of the Employer and KfW, propose and implement appropriate measures in the spirit of the said ILO conventions with respect to a) workers grievances on working conditions and terms of employment, b) child labour, c) forced labour, d) worker's organisations and e) non-discrimination.

environmental and social management plan (ESMP) as far as these measures are relevant to the Contract and implement measures for the prevention of sexual exploitation and abuse and gender-based violence.

### **PART 2 – Works Requirements**

### Section VII. Scope of Works

#### 1. Description of the Works

The Project, Hargeisa Water Supply, and Basic Sanitation Project is financed by German Financial Cooperation through KfW Development Bank.

The Project was initially commenced on December 01, 2018. Both the Supply and Installation part of the Project were the responsibility of the German Contractor Ludwig Pfeiffer Hoch- und Tiefbau GmbH & Co. KG. Although major parts of the construction were completed, the Contractor became insolvent in December 2021 and the work has been stopped. This is an invitation for international contractors for completion of the remaining Works.

The objective of the project is water supply for the population of Hargeisa City.

The water supply system of the city comprises five pressure zones. Each pressure zone is getting water from independent reservoirs. Reservoir D, which is under construction and has a capacity of 4200 cum for distributing water to four (4) reservoirs, which supply different pressure zones shown as follows:

Reservoir A - Supply water to pressure zone A

Reservoir B- Supply water to pressure zone B

Reservoir C - Supply water to pressure zone C

Reservoir Chinese - Supply water to pressure zone D

Reservoir British - Supply water to British pressure zone

Chinese and British reservoirs were old reservoirs which are supplying water for the exiting water supply system of the city. However, all the other reservoirs including reservoir D are under construction and still need to be completed.

The project will be divided into 3 Sections with separate completion dates

Section 1: Water Supply Network (Reservoirs, Transmission Mains, Distribution Network, and Structures)

Section 2: Kiosks (structures and connection pipes) and public sanitation facilities (toilets, septic tanks, and Hygiene & Sanitation Promotion Campaign)

Section 3: Fecal Sludge Treatment Plant.

The table below shows the detailed description of the outstanding works to be completed

in each Section.

Liabilities for the requested completion of works will be clearly defined in the tender document.

Section 1 Water Supply Network (Reservoirs, Transmission Mains, Distribution Network, and Structures)					
Components	Completed works	Outstanding works			
Reservoir D	<ul> <li>Base slab, wall, and top slab concrete work</li> <li>Inlet and Outlet structures base slab, wall, and precast top slab concrete work</li> <li>Chlorine Dosing chamber base slab, top slab, and wall concrete work</li> <li>Chlorine building base slab, grade beam, and columns concrete work</li> <li>Installation of a metal tower for 10cum elevated tanker</li> <li>Base slab and wall concrete work of network distribution chambers</li> </ul>	<ul> <li>Patching work of tie-rod holes of the reservoir</li> <li>Water tightness testing of the reservoir</li> <li>Installation of the prefabricated top slab of the inlet, outlet, and dosing chambers</li> <li>Supply and Installation of electromechanical materials of the chlorine building</li> <li>Chlorine building HCB Wall and top slab concrete works</li> <li>Chlorine building wall plastering and painting</li> <li>Supply and installation of door and window of the chlorine building</li> <li>Installation and testing of 10cum GRP elevated tanker</li> <li>Construction of two new complete distribution chambers</li> <li>Fitting installation in the reservoirs, chlorine building, and all the chambers in the compound</li> </ul>			
Reservoir C	<ul> <li>The reservoir base slab, wall, and top slab</li> <li>The perimeter fence of the reservoir compound</li> <li>Outlet chamber base slab, wall, and top slab</li> <li>Inlet chamber base slab and wall</li> <li>Guardhouse base slab, HCB wall, column, and beam</li> <li>Septic tank base slab and wall</li> </ul>	<ul> <li>Water tightness testing of the reservoir</li> <li>Fitting installation in the chambers and reservoir</li> <li>Guardhouse roofing, electrical, sanitation, and finishing works</li> <li>Supply and installation work of the Main Gate</li> <li>Septic tank and inlet chamber top slab installation</li> </ul>			
Reservoir B	<ul> <li>Base slab and wall</li> <li>Reinforcement installation of Half part of the top slab</li> <li>Inlet and outlet channel</li> </ul>	<ul> <li>Top slab reinforcement installation and concrete work of the reservoir</li> <li>Tie-rod holes patching work</li> <li>Water tightness testing of the reservoir</li> <li>Inlet and outlet chambers wall and top</li> </ul>			

Reservoir A	base slab  Complete guardhouse building  Septic tank base slab, wall, and top slab  Perimeter fence  Foundation base slab  1/3 of the reservoir wall concrete work  Reinforcement bar installation of the wall  Guardhouse building base slab, wall, column, beam, and roof  80% of the perimeter fence  Inlet and outlet chambers base slab	slab concrete work  Fitting installation in the chambers and reservoir  Supply and installation of the Main Gate for the compound  Septic tank manhole cover  Top slab concrete work  Completion of reservoir wall Concrete work  Tie-rod holes patching work  Water tightness testing of the reservoir  Inlet and outlet chambers wall and top slab installation  Fitting installation in the chambers and reservoir  Remaining part of the perimeter fence  Supply and Installation of the Main Gate for the compound
Transmission Main pipeline	<ul> <li>Excavation and laying of pipes:</li> <li>5.4km DI DN250,</li> <li>3.1km DI DN300</li> <li>0.42km DI DN350</li> <li>4.2km DI DN400</li> <li>0.13km DI DN350 and</li> <li>0.622km of DI DN250</li> <li>DCI pipe pressure test</li> </ul>	<ul> <li>Trench Excavation and laying of 0.5km DN250 DCI pipe, 0.36km DN300 DCI pipe, 0.24km DN350 DCI and 0.43 DN 400 DCI pipe.</li> <li>Pressure test of 5.9km DN 250 DCI, 2.7 km DN 300 DCI, 0.66km ND 350 DCI, and 4.63 DN 400 DCI pipe.</li> </ul>
Distribution pipelines	<ul> <li>106.8 km different size</li> <li>(OD 63 to OD 315)</li> <li>HDPE pipeline laying</li> <li>62.3km pressure test of different size (OD 63 to OD 225) HDPE pipeline and DN 300 DCI pipes</li> </ul>	<ul> <li>Trench excavation and pipe laying of 7.2km different size HDPE pipes (OD 63 to OD 315)</li> <li>Replacing 9.4km non-operational pipes</li> <li>61.1km different size HDPE pipeline pressure test (OD 63 to OD 315)</li> </ul>
Structures	<ul><li>4 air vent chambers</li><li>4 washout chambers</li></ul>	<ul> <li>21 air vent chambers up to a height of 3m</li> <li>2 air vent chambers to a height of 4m</li> <li>24washout chamber to a height of 3m</li> <li>1 washout chamber to a height of 4m</li> <li>Trust blocks along the transmission and distribution line as per the drawing</li> </ul>

Section - 2: Kid	Section - 2: Kiosks (structures and connection pipes) and public sanitation facilities (toilets,					
septic tanks, an	septic tanks, and Hygiene & Sanitation Promotion Campaign)					
Components	Completed works	Outstanding works				
Kiosks	<ul> <li>137 kiosks civil work</li> </ul>	<ul> <li>293 kiosks are not started at all (this</li> </ul>				

	<ul> <li>73 kiosks are started and completed partially</li> <li>3 kiosks are connected to the network</li> </ul>	number could be reduced at later stage of tendering)  - 73 kiosks which are at a different stage of construction need to be completed
Kiosk connection	<ul> <li>Excavation and pipe</li> <li>laying of 4.6km OD</li> <li>50 and 11.7km OD 63</li> </ul>	<ul> <li>17.8km excavation and pipe laying</li> <li>All 34.1km pipeline kiosk connections pressure test</li> </ul>
Public toilets	<ul> <li>3 public toilets are completed except some finishing works</li> </ul>	<ul> <li>2 outstanding public toilets are remaining</li> </ul>
School toilets	<ul> <li>1 complete set of school toilets (male, female, and staff) is completed</li> </ul>	4 school toilets are not started
Septic tank	Not started yet	<ul> <li>2 complete septic tanks having a capacity of 50cum</li> </ul>
Hygiene and Sanitation Promotion campaign	<ul> <li>A local subcontractor called HAVOYOCO has executed only 10% of the package</li> </ul>	<ul> <li>90% of the campaign is remaining</li> </ul>

Section -3: Fecal Sludge Treatment Plant					
Components Completed works		Outstanding works			
Waste Stabilizing Ponds	<ul> <li>Site clearing</li> <li>Perimeter fence CHS post-installation (90%)</li> <li>Supplying wire mesh for the fence</li> </ul>	<ul> <li>Excavation of the ponds (Anaerobic, Facultative and Clearwater Reservoir)</li> <li>Supply and installation of geomembrane and pipes</li> <li>Installation of different size manholes</li> <li>Office, guardhouse, septic tank, and manholes construction</li> <li>Supply and installation of a generator</li> <li>Installation of the perimeter fence wire mesh</li> </ul>			
Access -road	<ul> <li>Clearing work</li> </ul>	<ul> <li>Excavation and backfilling of the access road and parking lot</li> <li>Reinforced concrete pavement installation</li> <li>Road light electrical installation</li> </ul>			

More details of the scope of works will be provided at the later stage of tendering.

#### 2. Construction Period(s)

The works are planned to take 10 months of execution with separate completion dates for different Sections as described above and with anticipated commencement in September 2022 and one year defects notification period after actual completion of the latest Section.

Section 1: Water Supply Network (Reservoirs, Transmission Mains, Distribution Network, and Structures) with completion time of 8 months

Section 2: Kiosks (structures and connection pipes) and public sanitation facilities (toilets, septic tanks, and Hygiene & Sanitation Promotion Campaign) with completion time of 10 months

Section 3: Fecal Sludge Treatment Plant with completion time of 8 months

#### 3. Site and other Data

#### a. General presentation of Hargeisa

Hargeisa is the capital city of Republic of Somaliland which is situated on the Horn of Africa. The city is divided into five districts namely Ahmed Dhagah and Mohamoud Haybe at the south of the wadi and Ibrahim Koodbuur, Gaan-Libah, and 26th June at the north of the wadi.

#### b. Climate

Hargeisa has a semi-arid climate. The City generally features warm winters and hot summers. Temperatures range between 8°C in winter up to 40°C in summer. It receives the bulk of its precipitation between the months of April and September, averaging just 400 mm of rainfall annually. The altitude and location within an enclosed valley gives Hargeisa a milder climate than the rest of the country.

#### c. Hydrology

The Maroodi Jeex wadi crosses the city from west to east and is connected to several tributary wadis in north-south or south-north direction. Most time of the year the wadis bear no water. Only in case of sufficient rainfall during rainy season the city is drained by the wadis.

#### d. Topography

Hargeisa is situated in a valley of the north-western Galgodon highlands. The altitude ranges from 1,230 masl at the central wadi to more than 1,350 masl at the northern and southern edge of the city.

#### e. Geology

Hargeisa is mainly dominated by brown silty sand mixed with limestone cobbles and boulders overlaying white limestone bedrock. Brown quartzites and tuff rocks intermixed with limestone form the major constitutes of the bedrock.

#### f. Access to site

As the project is mainly located in the city, all of the sites excepting the Fecal Sludge Treatment Plant location are accessible through either tarmac roads or through internal gravel roads.

The Faecal Sludge Treatment Plant is located to the East of Hargeisa about 2.45km off the road leading to Berbera. It is accessible through a dirt road which needs to be rehabilitated by an incoming Contractor.

### g. Infrastructure (Transportation, Communications Facilities, Electricity and Water Supply)

The majority of the roads are unpaved dirt roads. Main roads are partly constructed with asphalt surfaces. Potholes and bumps are frequently observed obstacles.

Buses and taxis are the most commonly used form of public transportation in Hargeisa. They travel on a number of routes serving nearly all of the city's districts. For project purposes it is recommended either to buy or rent private cars.

Hargeisa Egal Airport (HGA) is situated in south of the city and offers scheduled flights to national and international destinations.

There are three telecom service providers in Hargeisa viz. Telesom, Somtel, and SomCable.

There is a power supply in Hargeisa, but the grid and supply are very limited. Electrical power is presently mainly supplied by generators on a private basis supplying their own local grid.

The existing water supply system has been built by the Chinese in 1974. It covers mainly parts of the northern districts. Meanwhile, the original network has been expanded without proper planning. Still, it cannot secure water supply as it is obsolete and under dimensioned for the growing city of Hargeisa. Most of the dwellers are getting water from water trucks, which are fetching water from private wells and donkey carts, which fetch water from water kiosks.

#### h. Medical Facilities

Health care in Hargeisa is provided by public and private institutions. The health care system faces huge challenges and the government cannot guarantee sufficient health care provision for its citizens. The government is also not in a position to regulate health care services provided by private and charitable actors. One cause of these challenges

is the limited national budget available for public health facilities. There is also considerable share of resources for health care provided by international donors and NGOs.

There services provided by both governmental and privately owned health institutions can be regarded from moderately satisfactory to poor.

#### i. Project Layout

Below figures show the project layout.

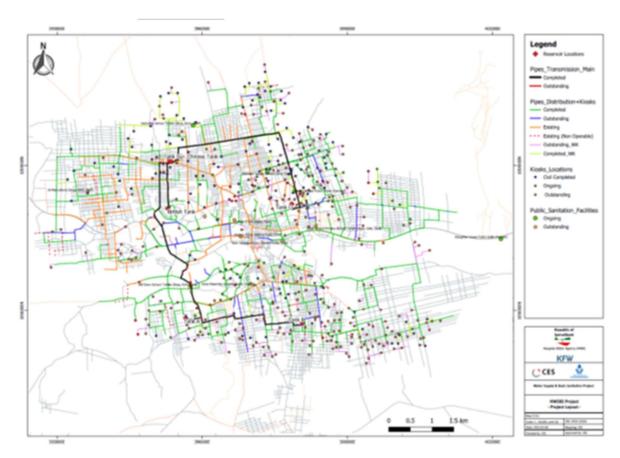


Fig 1: Overall Project Layout (Network, Kiosk and Public Sanitation Facilities)

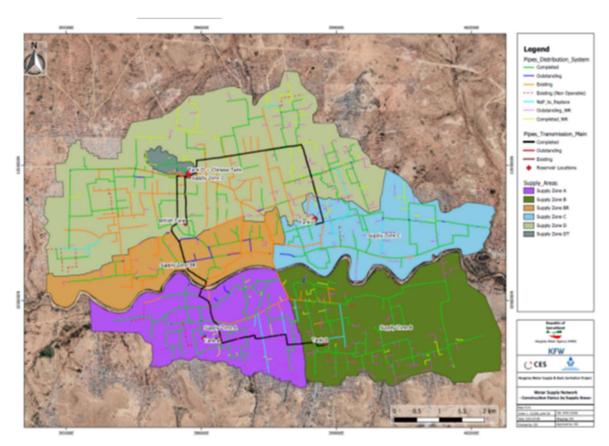


Fig 2: Water Supply Network segregated by Supply Zones

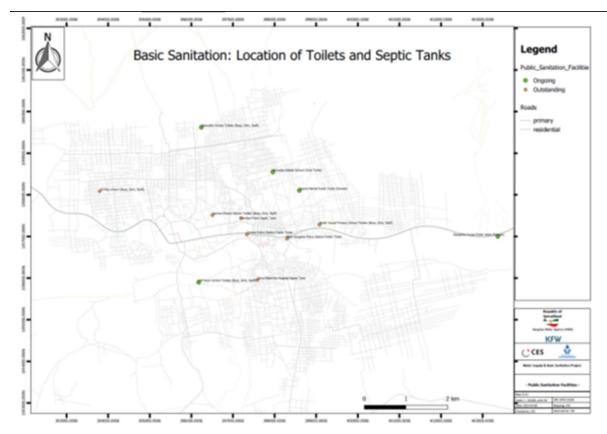


Fig 3: Location of Basic Sanitation Facilities

#### j. Services provided by the Employer

The construction equipment used by the previous Contractor (Ludwig Pfeiffer from Germany) are under the custody of the Employer and will be available for a qualified potential Contractor to be selected for execution of the project. These include but not limited to:

- 1. Batching plant
- 2. Excavators
- 3. Concrete mixer trucks
- 4. Loaders
- 5. Dump Trucks
- 6. Butt Welding machines
- 7. GPS and Total Station for Surveying
- 8. Compactors
- 9. Peri formworks
- 10. Transportation Vehicles etc

There are also several goods and materials procured and not installed which need to be executed by a qualified Contractor.

More details will be provided at the later stage of tendering.

#### 4. Environmental and Social Management plan (ESMP)

The project is ranked as ESHS level 2, for which the contractor will have to prepare the appropriate ESMP which is mainly updating the existing approved ESMP considering lessons learnt.

Below table shows basic ESHS requirements of the project.

ESHS Knowledge	<ol> <li>Availability of in-house policies and procedures acceptable to the Employer for ESHS construction sites management</li> <li>Experience of two (2) construction contracts over the last five (5) years, where major ESHS measures were satisfactorily carried out in compliance with applicable standards.</li> </ol>
Certification	Availability of a valid ISO certification or equivalent (equivalency to be demonstrated by Bidder) for:  1. Quality management certificate ISO 9001  2. Environmental management certificate ISO 14001  3. Health and safety certificate OHSAS 18001

No physical work may commence on any Project Area until such time the Contractor has prepared and submitted to the Engineer the PA-ESMP, and the Engineer has approved this.

A minimum of the following ESHS Personnel are required with their expedience and specialty indicated.

- ESHS's Manager (applicable experience: >10 as ESHS Manager, 2 or more projects of similar nature and complexity)
- A Community Liaison Officer's (Grievance Manager's) (applicable experience >5 as grievance manager, 2 or more projects of similar nature and complexity)
- Health and Safety Manager's (applicable experience >5 as OHS Manager or specialist, 2 or more projects of similar nature and complexity)